



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 18, 2018

Philip Steen
TN Sports, LLC
3 City Ave
Suite 800
Nashville, TN 37209

Re: **RFQ # 1024663, Operation of Sports Facilities**

Dear Mr. Steen:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1024663 for Operation of Sports Facilities. This letter hereby notifies you of Metro's intent to award to TN Sports, LLC(West Park Location), contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Sandra Walker by email at sandra.walker@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at (615) 880-2783 or at tina.burt@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ # 1024663-Operation of Sports Facilities (West Park)

Offeror	TN Sports, LLC
Cost Criteria (40 Points)	40.00
Experience and Qualifications (30 Points)	23.00
Project Approach and Process (30 Points)	22.00
Total Evaluation Scores (100 Points)	85.00

Evaluation Comments

TN Sports, LLC

Strengths – Firm has substantial knowledge in the related services; Firm has over fifteen years of experience in sports management and facility maintenance and Metro assistance is not required for coordinating sporting events.

Weaknesses - Failed to provide an organizational chart; Failed to provide all owner contact information; Failed to provide dates and dollar value for all project references; Implementation plan lacked specific detail and Failed to provide a business plan.

Solicitation Title & Number		RFP Max Cost Points Available for Cost Component
Operation of Sports Facilities, RFQ #1024663 Facility: West Park Cost Component: Annual Dollar Commitment for Improvements to the Facility		25
Offeror's Name	Total Bid Amount	RFP Cost Points
TN Sports, LLC	\$247,665.00	25.00
Note:		

Solicitation Title & Number		RFP Max Cost Points Available for Cost Component
Operation of Sports Facilities, RFQ #1024663 Facility: West Park Cost Component: Dollar Amount City Receives Annually		10
Offeror's Name	Total Bid Amount	RFP Cost Points
TN Sports, LLC	\$15,000.00	10.00
Note:		

Solicitation Title & Number		RFP Max Cost Points Available for Cost Component
Operation of Sports Facilities, RFQ #1024663 Facility: West Park Cost Component: Amount Contributed to Metro Parks from Sponsorship		5
Offeror's Name	Total Bid Amount	RFP Cost Points
TN Sports, LLC	\$2,000.00	5.00
Note:		

Solicitation Title & Number	RFP Total Cost Points Available
-----------------------------	---------------------------------

Operation of Sports Facilities, RFQ #1024663
Facility: West Park
TOTAL COST SCORES

40

Offeror's Name	RFP Cost Points
TN Sports, LLC	40.00
Note:	

PNP Compliance Results Form

Department Name: Parks

RFP/ITB Number: 1024663

Operation of Sports Facilities (West Park)

Primary Contractor	PNP Compliant (Yes/No)	
TN Sports, LLC	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: Stones River Electric (WBE) - Declined, CGI Electric (WBE) - Declined, and Karen Proctor Electric (WBE) - Declined.

*Denotes Contractor with whom follow up was required

Date: 01/03/2018

Metro Buyer: Sandra Walker

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
 Contract Specialist: Sandra Walker
 Date: 01/03/2018

Department Name: Parks
 RFP/ITB Number: 1024663

Project Name: Operation of Sports Facilities (West Park)

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
TN Sports, LLC	\$264,665	\$264,665	Yes	\$264,665	100%	SBE/SDV Plan: TN Sports, LLC is an approved SBE firm and acknowledged the 15% SBE/SDV participation expectation over the life of the project as required by the solicitation. Prime proposed SBE/SDV firm Thomas Constructors, LLC for the performance of the work.

*For ITBs, only apparent low bidder will be listed.